

**De.mem Limited (ASX:DEM)** is a leading and ASX-listed Singaporean-Australian decentralised water and waste-water treatment business that designs, builds, owns and operates turn-key water and waste water treatment systems for its clients. De.mem operates in the industrial segment providing systems and solutions to customers from the mining, electronics, chemicals, oil & gas and the food & beverage industries and in the municipal and residential segments. Through its wholly owned subsidiary Akwa-Worx Pty Ltd, De.mem has a strong presence in Australia. Akwa-Worx has a market reputation for building high quality Australian designed and manufactured products and has long-term customers in the Australian mining industry.

We are hiring for the position:

### **Business Development/Sales Manager Water and Waste Water Treatment - WA (Perth)**

#### Role & responsibilities

- Responsible for business development and sales in the WA region
- Starting, building, managing customer accounts and relationships
- Qualifying De.mem with the relevant customers, based on the existing relationships of the group in the region
- Product range: Potable water, sewage treatment and industrial waste water

#### Requirements/background

- Water/waste water industry background
- Sales driven with technical understanding
- Knowledge of the major water & sewage treatment processes
- Ideally with existing industry and customer relationships
- Capable to perform and manage tender submissions
- Motivated, driven, self-starter, likes the challenge of building De.mem's presence in Perth and WA

Please submit your application to: [info@demem.com.sg](mailto:info@demem.com.sg)

For further information please visit our company's website [www.demembranes.com](http://www.demembranes.com)