

De.mem Limited (ASX:DEM) is a leading and ASX-listed Singaporean-Australian decentralised water and waste-water treatment business that designs, builds, owns and operates turn-key water and waste water treatment systems for its clients. De.mem operates in the industrial segment providing systems and solutions to customers from the mining, electronics, chemicals, oil & gas and the food & beverage industries and in the municipal and residential segments. Through its wholly owned subsidiary Akwa-Worx Pty Ltd, De.mem has a strong presence in Australia. Akwa-Worx has a market reputation for building high quality Australian designed and manufactured products and has long-term customers in the Australian mining industry.

We are hiring for the position:

Regional Manager Water and Waste Water Treatment - WA (Perth)

Role & responsibilities

- In charge of the De.mem/Akwa-Worx office in Perth and activities in WA
- In particular, for business development and sales – starting up and expanding the local organization with the support of Singapore and Brisbane offices
- Starting, building, managing customer accounts and relationships; qualifying De.mem with the relevant customers, based on the existing relationships of the group in the region
- Overseeing the execution of projects
- Managing the WA team
- Product range: Potable water, sewage treatment and industrial waste water

Requirements/background

- Long-term water/waste water industry background
- Sales driven with technical understanding, more of an “allrounder”
- Knowledge of the major water & sewage treatment processes – i.e. chemical dosing, membrane technology & instruments/electrical/control
- Has existing industry and customer relationships
- Should have the ability to manage/supervise the execution of projects from tender submission through to build/delivery and installation/commissioning
- Motivated, driven, self-starter, likes the challenge of building De.mem’s presence in Perth and WA

Please submit your application to: info@demem.com.sg

For further information please visit our company’s website www.demembranes.com